

**PARUL UNIVERSITY**  
**FACULTY OF COMMERCE**  
**M.Com. (Hons) Winter 2019 – 20 Examination**

**Semester: 1****Date: 21/11/2019****Subject Code: 16200102****Time: 10:30am to 01:00pm****Subject Name: Organizational behaviour and advance management****Total Marks: 60****Instructions:**

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Make suitable assumptions wherever necessary.
4. Start new question on new page.

**Q.1 Do as directed.****A) Multiple choice type questions. (Each of one mark)****(06)**

1. Johari window model is made up ..... quadrants
  - a) 3
  - b) 2
  - c) 4
  - d) 5
2. OB is rigid not flexible
  - a) true
  - b) false
3. from following is not the theory of motivation
  - a) ERG theory
  - b) Herzberg's two factor theory
  - c) Cognitive theory
  - d) None of the above
4. .... technique is similar to brainstorming
  - a) Nominal
  - b) Delphi
  - c) Email
  - d) Decision making support
5. Perception towards individual or group can be change due to.....
  - a) Situation
  - b) Attitude
  - c) Behaviors
  - d) all of the above
6. Theory of X and theory of Y in organizational behavior is given by.....
  - a) McGregor's
  - b) Peter Drucker
  - c) Uday parek
  - d) Philip kotler

**B) Definitions / One-liners / Terms. (Each of one mark)****(06)**

1. Organizational behavior
2. Management
3. Decision making
4. leadership
5. Power
6. Value

**Q.2 Numerical / Short Note Questions. (Each of 04 mark)****(12)**

1. Write note on outsourcing
2. Individual Decision making v/s group Decision making
3. Explain Theory of X and theory of Y in organizational behavior.

**Q.3 Answer the following. (Any Three)****(18)**

1. What do you mean leadership? Explain characteristics' of leaders?
2. Management as science and profession
3. Describe characteristics of Decision Making in details.
4. What do you mean by inter-personal skill? How individual can improve inter-personal skill.

**Q.4 Answer the following. (Any two)****(18)**

1. Explain advantages and disadvantages of MNC's
2. Describe in detail about various type of conflicts.
3. Motivation plays one of the most significant roles in organization. Why? Give your opinion.