Seat No: Enrollment No:

# PARUL UNIVERSITY

# **FACULTY OF COMMERCE**

B.Com. (Hons) Winter 2018 – 19 Examination

Semester: 3 Date: 26/11/2018

**Subject Code: 16104201** Time: 10:30am to 01:00pm **Total Marks: 60** 

**Subject Name: Management Principles and Applications in HRM** 

### **Instructions:**

- 1. All questions are compulsory.
- 2. Figures to the right indicate full marks.
- 3. Make suitable assumptions wherever necessary.
- 4. Start new question on new page.

### O.1 Do as directed.

#### A) Multiple choice type questions. (Each of one mark)

(06)

- 1. Haptics refers to \_\_\_\_\_. a) Power of Touch
  - b) Study of Time
  - c) Nearness

- d) Movement of Body
- 2. The use of different tones and voice modulation is known as \_\_\_\_\_. b) Proxemics
  - a) Haptics c) Vocalics

- d) Kinesics
- 3. 0" 1.5" distance is known as \_\_\_\_\_
  - a) Personal Space

b) Intimate Space

c) Social Space

d) Public Space

- 4. Find the odd one out.
  - a) Peter Drucker

b) Harold Koontz

c) Henry Fayol

- d) Elton Mayo
- 5. The principle of having only one superior for each subordinate is \_\_\_\_\_.
  - a) Unity of Command

b) Unity of Order

c) Unity of Strength

- d) Unity of Direction
- 6. Army Organization is also known as \_\_\_\_\_.
  - a) Informal Organization

b) Line Organization

c) Functional Organization

d) Matrix Organization

#### B) Definitions / One-liners / Terms. (Each of one mark)

(06)

- 1. What is the distance of Personal Space?
- 2. Define Chronemics.
- 3. Define Centralization.
- 4. Who gave the concept of Organizational Structure?
- 5. Define Decision Making.
- 6. Define Line Organization.

### Q.2 Numerical / Short Note Questions. (Each of 04 mark)

(12)

- 1. State the steps in the process of staffing.
- 2. Organizing is the process of grouping together various activities. Explain any four characteristics of organizing function of management.
- 3. Write a brief note on kinesics and its components.

#### Q.3 Answer the following. (Any Three)

(18)

- 1. Explain in detail the process of communication.
- 2. Explain in detail the Hierarchy of Needs Theory.
- 3. Explain the meaning and importance of delegation of authority in detail.
- 4. Define Recruitment. Discuss the process and explain the steps in detail.

# Q.4 Answer the following. (Any two)

(18)

- 1. Planning is the most important function of management. Explain the concept of planning and discuss the process followed to formulate a plan.
- 2. Elton Mayo started the Human Relations Movement by conducting and experiment. Explain in detail the experiment conducted by him.
- 3. Communication faces many barriers. But there are methods to overcome these barriers. Discuss these methods of overcoming the communication barriers in detail.