Seat N	Io: DADIH HNHVEDSERV	Enrolment No.:
Subje	ct Code: 10202110 ct Name: Principles of Management	Date: 23/11/2019 Time: 10:30 am to 01:00 pm Total Marks: 60
1. 2. 3. 4.	All questions are compulsory. Figures to the right indicate full marks. Make suitable assumptions wherever necessary. Start new question on new page.	
Q.1 A)	MCQ/True or False/ Fill in the blanks. (Each of one marks)	(10)
1	Directing means giving instructions, guiding, and counseling, motivating and organization in doing work to achieve Organizational goals. True or False	I leading the staff in an
2	Organization is a systematic arrangement of people to accomplish some specific	c purpose.
2	True or False	
3	Plans translate tactical plans into specific goals and actions for sm and focus on the nearer term.	all units of organization
	a. Strategic Plans	
	b. Operational plans	
4	c. Tactical Plans	
4	MBO is also known as	
	a. Management by Organization	
	b. Management by Results	
~	c. Management by Operations	
5	Plans are that which focus on the broad future of the organiza both external environment demands and internal resources into manager's a	
	a. Strategic Plans	
	b. Operational plans	
	c. Tactical Plans	
6	Leadership is not an art or a process of influencing the individuals for the attain objectives spontaneously." True or False.	nment of the group
7	Authority flows from bottom level to top level. True or False.	
8	Sexual harassment is a part of common misconduct in organizations. True or ${\bf F}$	alse.
9	Organization is a science as well as art. True or False.	
10	is a process of choosing among alternative courses of action for attaining a goal or goals.	r the purpose of
	a. planning b. decision making c. controlling d. operat	ing
Q.1 B)	Explain the concept of management as an art or science.	(05)
	Answer in one sentence. (Each of one marks)	(10)
1	What is controlling?	
2	What is contingent plan?	
3	What is Directing?	
4	What is Organization Chart?	
5	What is MBO?	
6 7	What is Social Responsibility?	
7	Define organization.	
8	State two limitations of planning.	

9	State two types of control.	
10	List types of plans.	
Q.2 B)	Define:	(05)
	1. Planning	
	2. Management	
Q.3 A)	Discuss principles of management in detail.	(10)
	OR	
Q.3 A)	State and explain the functions of Management.	(10)
Q.3 B)	A friend of yours wants to transfer to your division but he may not be the best qualified for the job. You do have an opening and the other person, whom you do not know, has applied. What do you do as a manager?- Discuss	
Q.4 A)	State and explain various types of organization structure.	(10)
Q.4 B)	Discuss the concept of scientific management with its important characteristics.	(05)
	OR	
Q.4 B)	Write a short note on MBO.	(05)