

PARUL UNIVERSITY
FACULTY OF SOCIAL WORK
BSW, Winter 2018-19 Examination

Semester: 5
Subject Code: 10193301
Subject Name: English (Employability Skills-I)

Date: 01/11/2018
Time: 10:30 am to 1:00 pm
Total Marks: 60

Instructions:

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Make suitable assumptions wherever necessary.
4. Start new question on new page.

Q.1 A) Objective Type Questions (1 Mark Each) (08)

1. able/ to/ work to/ we /out/ were /things.
2. get/ to/ business /us/ let down
3. certainly/ it/ an /would /alternative/ to/ be.
4. alternatives /far /so /three/ established/ have/ we.
5. two/ we/ have/ possibilities.
6. options/ sounds /my/ in/ like /opinion /that /an.
7. the/to/confirm/meeting/this/date/is/the/of/ next.
8. Drink/ you/ to/like/would/ something?

B) Answer the following questions in brief (Any 3 out of 4) (12)

1. Who is called contributor? Explain with examples.
2. What is the importance of learning negotiating skills for students?
3. Which are two basic laws of negotiating and two truths followed for it?
4. Explain SMART GOALS in detail.

Q.2 A) Synonyms are words and phrases that can be used in place of other words .find the synonyms (08)

for the following words and place them in box. (any eight)

(aim, belief, goal, position ,proposal, quotation, target, to determine, to forecast, to go up, to identify, to look up, to investigate, to project, to raise, to recommend, to resolve, to suggest, to tackle)

	Words	Synonym - 1	Synonym - 2
1	To propose		
2	To Increase		
3	To Predict		
4	To Establish		
5	Opinion		
6	To Research		
7	Objective		
8	To Solve		
9	Offer		

- B)** In the table there is a list of problems which you have to solve. The proposals are made by your counter parts. Alternative shows your proposals. Think of another alternative and enter in alternative II. Prepare your statement and complete the table.

Sr No	Problems	Proposal	Alternative I	Alternative II
1	Delivery quantity too big	Return access amount	Keep access amount at 25% discount	
2	Car is silver instead of black	Keep the car and get three free inspections	Wait 8 weeks for black car	
3	The tailor damaged your dress or suit	Make an identical dress suit	Repair the damage at no cost	
4	You want a pay rise of 5%	A pay rise of 3%	1.5 Pay rise and company car	
5	A fault with your new computer	A new computer	Find the fault and repair it	
6	Delivery time too long	Deliver target quantities	Working three shifts instead of two	
7	Price of goods too high	Reduce price by 7.5%	Order larger quantities	

- C)** Draw the diagram of External Success and Inner Success of individuals and explain it in detail. (05)

- Q.3 A)** Below is the list of requirements and possible results. Match the requirements.(1-7) to the possible results (A-G) then write your answers in complete sentences.

	Requirements		Possible results
1	Win the lottery....	A	Prepare the presentation myself
2	Get the work done....	B	Three shifts a day
3	Get the order...	C	Work all week ends
4	Go to the meeting in London.	D	Stop working
5	Do the research...	E	Save a lot of money
6	Attend power point course.	F	Visit the trade fair
7	All go together.	G	Go home early

- B)** Answer the following questions in brief (Any 2 out of 3) (06)

1. Dynamic identity constantly opens up new ways of thinking & learning. Explain
2. Prepare contributor's checklist & discuss.
3. Explain static identity & dynamic identity with examples.

- C)** Prepare a dialogue for acquiring information to get internship in an industry or agency. (07)

OR

Write a short dialogue between two friends discussing about their dreams.