

Seat No: _____

Enrollment No: _____

PARUL UNIVERSITY
FACULTY OF MANAGEMENT
MBA Winter 2019 - 20 Examination

Semester: 3

Subject Code: 06204202

Subject Name: Foreign Trade Procedure

Date: 02/12/2019

Time: 10:30am to 1:00pm

Total Marks: 60

Instructions

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Make suitable assumptions wherever necessary.
4. Start new question on new page.

Q.1 Do as Directed.

A). Multiple choice type questions/Fill in the blanks. (Each of 1 mark)

(05)

1. DGFT means _____
 - a) Director General of Foreign Trade
 - b) Directorate in General Foreign Trade
 - c) Director of Foreign Transportation
 - d) Directorate in General Financial Trade
2. ITPO stands for
 - a) International Transport Organization
 - b) Indian transport Organization
 - c) Indian Trade Promotion Organization
 - d) Intellectual trade property Organization
3. _____ means damage or loss due to lockouts, strikes, labour disturbances, riots, and civil commotion and by any terrorist acting from political motive.
 - a) Maritime Perils
 - b) Extraneous Perils
 - c) War Perils
 - d) Strike Perils
4. _____ is mandatory Document by Custom authority for Import.
 - a) Bill of Entry
 - b) Certificate of Origin
 - c) SOFTEX form
 - d) Bill of Lading
5. Exporter is to require to pay excise duty initially and can claim it from the central excise Department after the Shipment of Goods under _____.
 - a) Export Under Rebate
 - b) Export Under Bond
 - c) Both (a) and (b)
 - d) None of the above

B). Define the following. (Each of 1 mark)

(05)

1. Prohibited Goods
2. Canalising Agency
3. Bill of Lading
4. Skimming Price
5. Shipping Bill

C). Direct questions. (Each of 1 mark)

(05)

1. What are the advantages of Direct Exporting?
2. What is IEC Number?
3. What is RCMC? Who issues the RCMC?
4. What is Incoterms?
5. List the methods used for Quality Control & Pre –Shipment Inspection.

Q.2 Answer the following questions.

A). The following is the cost data. (07)

Ex Works Cost	Rs.2000
Special Packing Charge	Rs.100
Transportation Charge	Rs. 50
Marine Loading charge	Rs. 50
Contribution	2.5% on FOB Cost
Duty Drawback	2.5% on FOB Price

A. Calculate Minimum FOB Price if \$ 1= Rs. 65

B. What will be CF price if Marine freight is \$ 200?

B). You are required to compute minimum FOB price to be quoted for 10,000 units to be exported to U.S.A. rate \$ 1 = 69 INR (08)

Production Cost	RS. 5 Per Unit
Packing Charges	RS. 2 Per Unit
Transportation (Exporter's Country)	RS. 1 Per Unit
Transportation (Importer's Country)	RS. 1 Per Unit
Loading charges	RS. 2 Per Unit
Unloading Charges	RS. 2 Per Unit
Documentation	RS. 2 .50Per Unit
Profit	15% of FOB Cost
D.B.K.	25% of FOB Price

Q.3 Answer the following questions.

A). Explain post-shipment procedure in detail. (07)

B). Explain the procedure for central excise clearance for Exportable goods. (08)

Q.4 Attempt any two questions. (Each of 7.5 mark) (15)

1. Explain procedure for obtaining marine insurance policy in India.
2. Explain Pre import procedure in detail.
3. Explain legal dimensions of Import procedure in India.
4. Briefly discuss the Factors affecting Export Payment Terms.