



14. What is full form of AIDS?
  - a) Acquired immunodeficiency syndrome
  - b) Available immunodeficiency syndrome
  - c) Acquired immunodeficiency system
  - d) Acquired immunodifficive syndrome
15. PPIs stands for?
  - a) Patient Package inserts
  - b) Pulmonary package inserts
  - c) Patient package implants
  - d) pulmonary patient implants
16. ABC Analysis is based on
  - a) Unit price of Material
  - b) Consumption Value of Materials.
  - c) Storage value of materials
  - d) All of the above
17. Which technique is used to finalize the inventory order?
  - a) Economic order quantity
  - b) ABC analysis
  - c) Perpetual inventory system
  - d) None of the above.
18. The Supply order is
  - a) Legal Documents
  - b) Personal Documents
  - c) Account Documents
  - d) All of the above
19. Which is the advantage of drug house in rural area?
  - a) Limited finance & low rate of interest
  - b) Easily availability of space & greater scope for future expansion
  - c) Lower wages
  - d) All of above
20. The minimum qualification to start a retail drugs store is
  - a) Pharmacy
  - b) B.Sc.
  - c) Graduate with Science
  - d) Any degree

**Q.2 Long Answers (any 8 out of 10) (05 Mark Each)**

**(40)**

1. Write in detail about ABC analysis in inventory management?
2. Describe how to open a medical store or pharmacy in India?
3. Discuss in brief about role of community pharmacist.
4. Explain in detail parts of prescription.
5. What are the criteria for selection of vendor?
6. Explain various requirements of good pharmacy practices.
7. What is the role of pharmacist in OTC medications?
8. What are the Chronic disease? Described any three chronic disease?
9. Discuss Patients Counselling for patient of HIV/AIDS
10. What is hypertension? Discuss counselling for patient Suffering from hypertension.

**Q.3 Short Answers (2 Mark Each){ Answer any 10}**

**(20)**

1. What is digital Health?
2. What is pharmaceutical SOP?
3. Difference between cash book and day book?
4. Describe the customer relationship management.
5. Enlist the different stages of handling the prescription?
6. What is the importance of pictograms used in labeling?
7. Discuss regulation of pharmacy profession.
8. Write about nutritional counsellor.
9. Define the purchase. Enlist the types of purchase.
- 10 Write a note on Ancillary labels.
11. What are the stages of patient counselling?
12. Write the pharmacological treatment of constipation.