

Roll No.: \_\_\_\_\_

Enrolment No. \_\_\_\_\_

**PARUL UNIVERSITY**  
**FACULTY OF PHARMACY**  
**B.PHARM FIRST SEMESTER**  
**SECOND INTERNAL THEORY EXAMINATION, 2022-23**

**Subject Name: CSPD**

**Subject Code: BP105T**

**Time: 12.00PM-01.15PM**

**Date: 24/02 /2023**

**Total Marks: 30**

**Instructions:**

1. **Make suitable assumptions wherever necessary.**
2. **Figures to the right indicate maximum marks.**

- Q.1 Attempt any 01 out of 02 questions. 10**
- A) Define presentation and explain techniques of presentation.
- B) Define group discussion and evaluation components of a group discussion.
- Q.2 Attempt any 04 out of 06 questions. 20**
- A) Explain kinesics in detail.
- B) Discuss proxemics in detail.
- C) Discuss importance of communication.
- D) Discuss traits of a good listener.
- E) Explain tips for success in group discussion.
- F) Discuss physical barrier in detail.

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